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Genie and French Distributors Show Sustainable Construction Solutions Genie's Intermat display features quality MEWPs that lower cost of ownership, add value to rental fleets, and increase productivity on jobsites.

Paris, 28th March 2024 – During Intermat 2024, Genie and its authorised distributors in France will showcase scissor lifts and boom lifts that help rental companies provide their customers with environmentally friendly solutions for working at height. Genie, along with SNM Lift, EMM, Mazoyer, Hydrolift, and AB Equipments, will be available to discuss new equipment sales and aftermarket support, at booth #Ext5 C040 during Intermat, April 24-27, 2024 in Paris.

"We expect a high volume of visitors at this year's Intermat and look forward to our joint trade show presence. Together, we offer customers high-quality equipment with the local service and support they expect," said Thibaut Itzel, Genie Sales Director for Southern Europe, North & West Africa.

Genie[®] Service Solutions (GSS) and Lift Connect[®] telematics options are two tools fleet owners can tap to manage and lower their cost of ownership. Full-service GSS packages offer fleet owners peace of mind, while Lift Connect helps with understanding and maximising fleet utilisation and planning for maintenance and service. Recently, Genie announced that Lift Connect assets have been integrated into Trackunit Manager, which expands our customers' options and provides a high-quality solution to help manage mixed fleets more seamlessly.

Clean, Efficient, Robust Electric & Hybrid Equipment

"The French market demands equipment with a low environmental footprint that does not sacrifice performance or quality. Genie has long been a leader in electrifying our industry. More than 70% of the models we currently offer are available as either hybrid or electric options," said Itzel.

Among the electric or hybrid models on display at the show are GS[™]-1932m micro and GS-4655 slab scissor lifts. All Genie slab scissor lifts feature AC electric E-Drive systems. These low-maintenance machines with brushless, fully sealed AC drive motors and 70% fewer hydraulic hoses and fittings deliver exceptional performance and help rental companies reduce their cost of ownership.

The GS-1932m has a compact footprint and zero inside turning radius, making it productive for low-level installation and maintenance tasks in tight spaces. They also are well suited for jobs where you might normally use a standard 5.55 m scissor lift.

With two modes of operation (electric or hybrid), **Genie hybrid boom lifts** are versatile, sustainable solutions that adapt to indoor and outdoor applications, even where on-site electric power is not available. In hybrid mode, these booms can run for more than a standard work week on a single tank of diesel fuel. Genie's hybrid booms, when run in electric mode, and its electric boom lifts can work a full shift on a single battery charge.

The 20.16 m Z[®]-60 FE on display at the show features AC drive motors that provide similar torque as hydraulic drive motors while using 30-40% less energy. The IP67-sealed AC drive motors also significantly prolong battery charge while reducing operating and maintenance costs. Four-wheel drive plus electronic traction management and active oscillating axles enable 6.4 km/h drive speed and 45% gradeability in rough terrain.

Big Performance for the Toughest Jobsites

Genie's next generation TraX[™] system has been redesigned to simplify maintenance while delivering the same "no compromises" performance customers have experienced from the market-leading four-point track system. It is available as a factory-installed option on four popular boom lifts, including the 20.87 m Z-62/40, on display at the show.

Four independent tracks ensure smooth break-over on rough terrain. Oscillating axles and the ability to swivel up and down by 22° enable the tracks to grip and climb over obstacles in the most extreme working conditions.

With 50% fewer serviceable parts than other tracks systems on the market, inspections are streamlined. Many parts are common between the small and large TraX systems, reducing parts inventory requirements for rental companies. In addition, tracks can be swapped for tires (time to swap varies depending on the model), providing greater flexibility in terms of resale options. Genie will offer aftermarket upgrade kits to convert 2024 and newer S-65 XC[™] and Z-62/40 boom lift models from wheels to TraX (some restrictions apply). When equipped with a 4 m platform, Genie's S-45 XC telescopic boom lift with Xtra Capacity[™] can perform a wide range of heavier lift tasks thanks to its dual lift capacity and full rough terrain capabilities. The platform adds more than 60% additional room, increasing versatility for rental fleets and boosting jobsite efficiency.

The large platform is especially well suited for tasks that involve an extensive working area, such as renovation and painting of buildings and window cleaning and cladding, as well as jobsites with limited space to manoeuvre on the ground. Because the expanded work space allows operators to cover more area, the number of boom movements required to get a job done can be cut in half, significantly boosting jobsite productivity.

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About Genie

Since 1966, Genie has been the leading name in the aerials industry. With offices, team members and manufacturing facilities around the globe, Genie lifts and telehandlers can be found enhancing safety and improving productivity on jobsites worldwide. Genie's ongoing leadership in aerial lifts and material handlers is built on our ability to consistently deliver superior quality for our customers. At Genie, we achieve this **quality** not by chance, but **by design**. For more information on Genie products and services, visit <u>www.genielift.com</u>.