

# INSIGHTS



Product News | Information | Updates

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## TEREX AWP TO OFFER TEREX XTEND™

Extended Service Protection Plans Now Available on Popular Genie® Products

Genie now offers Terex Xtend™, extended service protection plans on its complete line of Genie® booms, scissors and telehandlers. U.S. customers now have the opportunity to purchase extended plans for one to four years of additional coverage.

“By offering our customers the option to purchase an extended service protection plan, we will be able to better meet the unique needs of our customers,” said Jeff Dunn, Warranty Manager, Terex AWP. “Overall, Terex Xtend™ will provide an additional level of security to our customers’ Genie® equipment investments and help their equipment retain value.”

### What's Covered

The extended service protection plan is available on products currently covered by the Genie standard 1-3-5 warranty. This standard boom, scissor and telehandler warranty provides one year of electrical and base machine coverage, three years of hydraulic components coverage and five years of structural coverage\*. The extended service protection plan allows customers to purchase a predefined amount of additional coverage, from one to four years, to enhance their period of coverage.

The extended protection period begins when the first standard warranty phase expires. For example, if a customer purchases a two year extension, the customer’s total coverage would be three years of electrical and base machine coverage, three years of hydraulic components coverage and five years of structural coverage. By purchasing a four year extension, the customer would – have a complete five year protection on

electrical and base machine, hydraulic and structural elements.

### Contact Your Sales Representative

Customers should consult with their Genie sales representative if they wish to purchase an extended service protection plan. The plan may be purchased any time within one year of the initial equipment purchase. As with standard warranty claims, customers will be able to conveniently file claims online.



### Genie 360™ – A World of Service and Support

The extended service protection plan option is an important component of the new Genie 360™ aftermarket offerings. Genie 360™ is a comprehensive collection of customer support services – ranging from parts to refurbishment – that provides customers a dedicated team of aftermarket solutions professionals.

\*Please reference the Genie Standard Warranty Statement for complete details.

